

MID-MONTH REVIEW COACHING SHEET



--	--	--

team member

date

coaching manager

	<i>½ Beginning Monthly Goal</i>	<i>Mid-Month Actual #'s</i>	<i>Variance</i>	<i>Team Member Explanation For Variance</i>	<i>Agreed On Second Half Goal</i>	
SALES						_____
						<i>Initials</i>
FRESH UPS						_____
						<i>Initials</i>
APPT'S						_____
						<i>Initials</i>
CTI CALLS						_____
						<i>Initials</i>
_____						_____
						<i>Initials</i>
_____						_____
						<i>Initials</i>

“Our goals can only be reached through a vehicle of a plan, in which we must fervently believe, and upon which we must vigorously act. There is no other route to success.” - Stephen A. Brennan

coach's suggestions

team member commitments