CAR WARS WEEKLY SELF-SCORING SHEET



Team member (who's completing the form)			Manager (who's getting the completed form)		Overall (Add Your 5 Scores)
CALL #1	CALL DATE: CALL TIME: CALL LENGTH: PHONE #:	Did you ask for an appointment at least one time: OYES ONO How would you rate your overall performance on this opportunity:		What did I do right?	What did I do wrong?
CALL #2	CALL DATE: CALL TIME: CALL LENGTH: PHONE #:	Did you ask for an appointment at least one time: OYES ONO How would you rate your overall performance on this opportunity:		What did I do right?	What did I do wrong?
CALL#3	CALL DATE: CALL TIME: CALL LENGTH: PHONE #:	Would you classify this customer as: OEASY O. Did you ask for an appointment at least one tin How would you rate your overall performance 10 is the best O1 O2 O3 O4 O5 O	ne: OYES ONO on this opportunity:	What did I do right?	What did I do wrong?
CALL #4	CALL DATE: CALL TIME: CALL LENGTH: PHONE #:	Would you classify this customer as: OEASY On Did you ask for an appointment at least one tin How would you rate your overall performance of 10 is the best O1 O2 O3 O4 O5 O	ne: OYES ONO	What did I do right?	What did I do wrong?
CALL #5	CALL DATE: CALL TIME: CALL LENGTH: PHONE #:	Did you ask for an appointment at least one tin How would you rate your overall performance	ne: OYES ONO on this opportunity:	What did I do right?	What did I do wrong?